



361 Capital Promotes Josh Vail to President

Toller Miller to Become Vice President, Director of Sales

Denver—Oct. 25, 2018—361 Capital, a leading boutique asset manager, today announced that Josh Vail, formerly senior vice president, director of sales, has been promoted to president. He will continue to report to chairman and CEO Tom Florence.

In addition, Toller Miller, who joined 361 Capital in January from OppenheimerFunds, becomes vice president and director of sales, reporting to Vail.

As president, Vail is responsible for operations, distribution, as well as product development and management. The investment team will continue to report to Florence, who previously also held the president role. Miller will be leading a team of seven sales people who work with RIAs, financial advisors, and bank trusts nationwide.

“Josh and I have worked side by side for the past eight years, and I am pleased to announce his well-deserved promotion,” Florence said. “Josh’s leadership, investment knowledge, and distribution expertise have been instrumental to our success. Elevating Josh to president provides me with the opportunity to focus more on strategic initiatives that will help lead to the next leg of growth for the firm.”

Vail added, “I am thrilled to be taking on this important role at 361 Capital. I believe in this firm—our people, products and our ability to meet investor needs. It’s exciting to work closely with Tom, and I’m confident that Toller, who has proved his ability and desire to lead our sales efforts, will be an outstanding head of sales.”

Vail joined 361 Capital in 2010 and most recently served as senior vice president and director of sales, and member of the firm’s executive management team. He has more than 18 years of experience working with alternative investments and product development.

Before 361 Capital, Vail, a Chartered Alternative Investment Analyst (CAIA), was director of capital markets and regional vice president for Welton Street Investments in Englewood, Colo., where he focused on alternative product development and distribution. Throughout his career, he has worked with numerous investment structures, including private offerings, non-traded REITs, hedge funds and mutual funds, as well as alternative asset classes and strategies, such as private real estate equity, collateralized debt obligations, mezzanine financing, long/short equity, equity market neutral and managed futures.

He received a bachelor of science degree in finance and real estate from Colorado State University.

Miller, a Certified Investment Management Analyst (CIMA®), joined the firm in January as a regional sales director. He previously worked for OppenheimerFunds in Denver for more than a decade, where he served as vice president and senior advisor consultant. He also held roles at Commonwealth Financial Group and Janus Henderson Investors. Miller received a bachelor’s degree in mass communications from Kansas State University.

About 361 Capital

361 Capital is a leading boutique asset manager. Founded in 2001, the firm offers a suite of actively managed alternative and behavioral-based equity strategies that seek to deliver meaningful alpha, manage risk and offer diversification potential to investor portfolios.

361 Capital is majority employee-owned with strategic investments from Lovell Minnick Partners, a private equity firm, and Lighthouse Investment Partners.

For more information, call 866-361-1720 or visit 361capital.com.

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