

The Importance of Downside Protection

Investors often forget the crucial role that downside protection plays in determining long-term outcomes. In fact, the ability to pare back losses during the inevitable downturns that come with investing, as hedged equity strategies can provide, may actually matter more to the end goal than eking out every bit of a bull market's gains.

As we have seen in 2020, the importance of mitigating loss is worth remembering. This article details why goal-oriented investors should place more emphasis on playing defense and minimizing drawdowns to their portfolio.

A Long Way Down. An Even Longer Crawl Back.

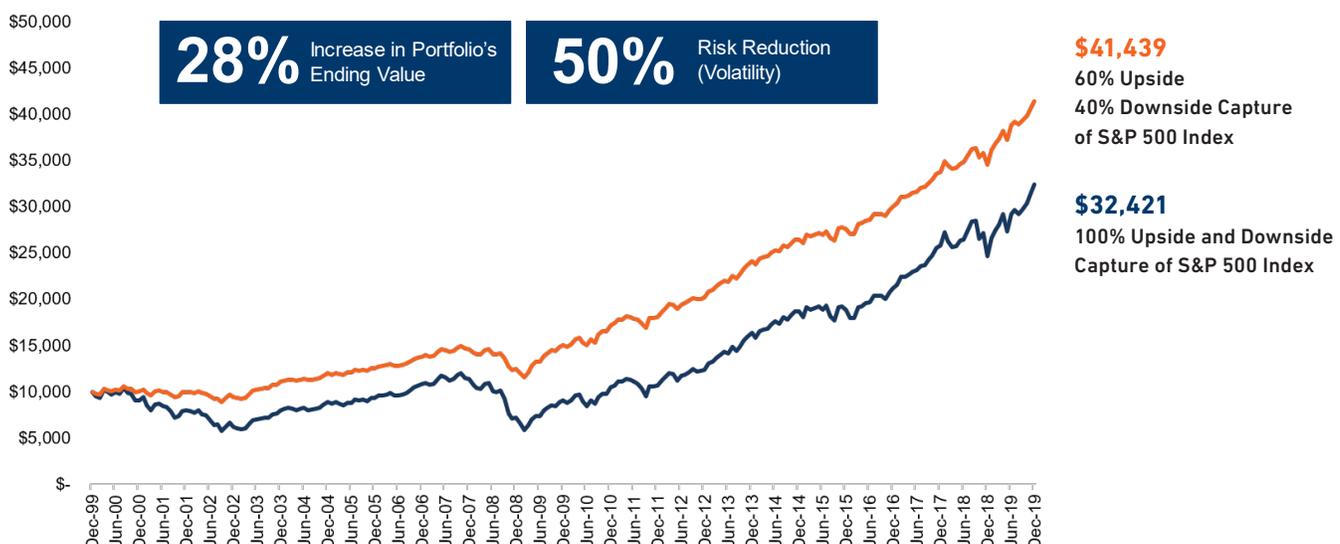
Market corrections are unavoidable for anyone investing over the long haul. How a portfolio weathers those downturns has a critical impact on the investor's end destination. This is because steep market drops create large holes from which to dig out. As the loss grows, so too does the return needed just to get back to the original, pre-downturn starting point. Consider the math: A loss of 10% requires just an 11% gain to recover, while a 50% loss requires a 100% gain to recover and a 60% loss requires an even more daunting 150% gain to simply return to even.

The chart below demonstrates how important it is to limit drawdowns, and mitigate volatility in an effort to enhance a clients' dollar-weighted return.

The blue line represents the performance of the S&P 500 Index. It shows where a portfolio would end if it participated in 100% of the market's gains, but also took full part in 100% of its losses. The orange line represents a portfolio that participated in 60% of the S&P 500's gains, but experienced only 40% of the S&P 500's downside during market declines. Over time, investors would be closer to reaching their investment goals by reducing wild market swings.

KEY TAKEAWAYS

- Minimizing drawdowns may have a bigger effect on long-term returns than capturing all the market's upside.
- Investors must consider the importance of downside protection as they near retirement as they may not have time to rebound from significant losses.
- Lesser drawdowns mean an easier and quicker recovery after down markets—potentially leaving your clients in a better position to compound returns when things



Past performance does not guarantee future results.

Source: Morningstar. Data from 01/99 - 12/19. Volatility as measured by standard deviation.

Enhanced Return Potential

Hedged equity strategies seek to capture equity-like returns while providing downside protection—enhancing the overall risk/return profile of a portfolio.

Hedged equity strategies, such as Long/Short Equity, that maintain a lower net equity exposure, while pursuing alpha, can play a vital role in an investor's portfolio. This is achieved by minimizing downside risk in the event of a downturn, while still offering equity market participation and enhanced return potential over the long term.

When implemented as part of an integrated portfolio strategy, allocations to hedged equity strategies, like Long/Short Equity, provide investors with the potential to capture equity-like returns while managing volatility and drawdown risk compared to a long-only equity approach. As a result, hedged equity strategies may improve a client's overall experience—keeping them invested across market cycles so that portfolio assets can continue to work and the power of compounding can be fully realized over the long term.

Summary

Hedged equity strategies, such as Long/Short Equity, seek to capture equity-like returns while managing downside risk—enhancing the overall risk/return profile of an investor's portfolio. 361 Capital's Long/Short Equity strategies, sub-advised by Analytic Investors, take advantage of the low volatility anomaly by owning lower risk stocks and shorting higher risk stocks, and dynamically allocating to high predicted alpha stocks to generate meaningful alpha from both long and short exposures.

**For more:
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About 361 Capital

361 Capital is a leading boutique asset manager focused on alternative solutions that seek to deliver meaningful alpha, manage risk and offer diversification potential to investor portfolios. Founded in 2001, we offer a suite of investment products including Long/Short Equity and Managed Futures.

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